

# Appendix A:

## Crosswalk of FBLA Events to Business & Information Technology Courses

Note: Please refer to the Verso framework ([cteresource.org](http://cteresource.org)) to find the information in the course.

Course(s)	Events
<b>6320 Accounting</b>	<ul style="list-style-type: none"> <li>• Accounting I</li> <li>• Banking and Financial Systems</li> <li>• Business Calculations</li> <li>• Business Law</li> <li>• Business Skills and Knowledge</li> <li>• Cyber Security</li> <li>• Electronic Career Portfolio</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Introduction to Business</li> <li>• Job Interview</li> <li>• Leadership and Promotion Activities</li> <li>• Marketing</li> <li>• School and Community Service Activities</li> <li>• Spreadsheet Applications</li> </ul>
<b>6321 Accounting, Advanced</b>	<ul style="list-style-type: none"> <li>• Accounting II</li> <li>• Banking and Financial Systems</li> <li>• Business Communication</li> <li>• Business Ethics</li> <li>• Business Law</li> <li>• Business Plan</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• Cyber Security</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Database Design &amp; Applications</li> <li>• Desktop Application Programming</li> <li>• Electronic Career Portfolio</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Introduction to Business</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Management Decision Making</li> <li>• Spreadsheet Applications</li> <li>• Technology Concepts</li> <li>• Who's Who in FBLA</li> </ul>
<b>6131 &amp; 6132 Business Law</b>	<ul style="list-style-type: none"> <li>• Banking and Financial Systems</li> <li>• Business Communication</li> <li>• Business Ethics</li> <li>• Business Law</li> <li>• Business Procedures</li> </ul>

Course(s)	Events
	<ul style="list-style-type: none"> <li>• Business Skills and Knowledge</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Economics</li> <li>• Electronic Career Portfolio</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Global Business</li> <li>• Introduction to Business</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Management Decision Making</li> <li>• Marketing</li> <li>• Networking Concepts</li> <li>• Technology Concepts</li> <li>• Who's Who in FBLA</li> </ul>
<b>6135 &amp; 6136 Business Management</b>	<ul style="list-style-type: none"> <li>• Banking and Financial Systems</li> <li>• Business Ethics</li> <li>• Business Law</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Economics</li> <li>• Electronic Career Portfolio</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Global Business</li> <li>• Introduction to Business</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Management Decision Making</li> <li>• Marketing</li> <li>• Networking Concepts</li> <li>• Technology Concepts</li> <li>• Who's Who in FBLA</li> </ul>
<b>6617 &amp; 6611 Computer Applications</b>	<ul style="list-style-type: none"> <li>• Business Law</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• Desktop Publishing</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• Leadership and Promotion Activities</li> <li>• Networking Concepts</li> <li>• School and Community Service Activities</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6612 &amp; 6614 Computer Information</b>	<ul style="list-style-type: none"> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> </ul>

Course(s)	Events
<b>Systems</b>	<ul style="list-style-type: none"> <li>• Computer Applications</li> <li>• Database Design &amp; Applications</li> <li>• Desktop Publishing</li> <li>• Introduction to Business Communications</li> <li>• Job Interview</li> <li>• Marketing</li> <li>• Networking Concepts</li> <li>• Public Speaking I</li> <li>• Public Speaking II</li> <li>• Spreadsheet Applications</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6613&amp; 6615 Computer Information Systems, Advanced</b>	<ul style="list-style-type: none"> <li>• Accounting II</li> <li>• American Enterprise Project</li> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Community Service Project</li> <li>• Computer Applications</li> <li>• Database Design &amp; Applications</li> <li>• Desktop Publishing</li> <li>• Job Interview</li> <li>• Local Chapter Annual Business Report (Hamden L. Forkner Award)</li> <li>• Marketing</li> <li>• Network Design</li> <li>• Networking Concepts</li> <li>• Partnership with Business Project</li> <li>• Public Speaking I</li> <li>• Public Speaking II</li> <li>• Spreadsheet Applications</li> <li>• State Service Project</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6650 Computer Network Software Operations</b>	<ul style="list-style-type: none"> <li>• Business Ethics</li> <li>• Business Law</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• Desktop Publishing</li> <li>• Emerging Business Issues</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• Network Design</li> <li>• Networking Concepts</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6660 Database Design and Management</b>	<ul style="list-style-type: none"> <li>• American Enterprise Project</li> <li>• Business Plan</li> <li>• Business Skills and Knowledge</li> <li>• Community Service Project</li> </ul>

Course(s)	Events
<b>(Oracle)</b>	<ul style="list-style-type: none"> <li>• Desktop Publishing</li> <li>• Emerging Business Issues</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Network Design</li> <li>• Parliamentary Procedure/D.L. Travis Award</li> <li>• Partnership with Business Project</li> <li>• School and Community Service Activities</li> <li>• Technology Concepts</li> </ul>
<b>6661 Database Design and Management (Oracle), Advanced</b>	<ul style="list-style-type: none"> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• School and Community Service Activities</li> </ul>
<b>6662 Database Design and Management with PL/SQL (Oracle)</b>	<ul style="list-style-type: none"> <li>• Business Skills and Knowledge</li> <li>• Job Interview</li> </ul>
<b>6630 &amp; 6632 Design, Multimedia, and Web Technologies</b>	<ul style="list-style-type: none"> <li>• American Enterprise Project</li> <li>• Business Financial Plan</li> <li>• Business Plan</li> <li>• Business Presentation</li> <li>• Business Skills and Knowledge</li> <li>• Client Service</li> <li>• Community Service Project</li> <li>• Computer Applications</li> <li>• Computer Games and Simulation Programming</li> <li>• Computer Problem Solving</li> <li>• Cyber Security</li> <li>• Desktop Application Programming</li> <li>• Desktop Publishing</li> <li>• Digital Design and Promotion</li> <li>• Digital Video Production</li> <li>• Electronic Career Portfolio</li> <li>• Emerging Business Issues</li> <li>• Help Desk</li> <li>• Introduction to Technology Concepts</li> <li>• Job Interview</li> <li>• Leadership and Promotion Activities</li> <li>• Local Chapter Annual Business Report (Hamden L. Forkner Award)</li> <li>• Management Decision Making</li> <li>• Marketing</li> <li>• Networking Concepts</li> <li>• Partnership with Business Project</li> <li>• Public Speaking I</li> </ul>

Course(s)	Events
	<ul style="list-style-type: none"> <li>• Public Speaking II</li> <li>• State Service Project</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6631 &amp; 6633 Design, Multimedia, and Web Technologies, Advanced</b>	<ul style="list-style-type: none"> <li>• American Enterprise Project</li> <li>• Banking and Financial Systems</li> <li>• Business Communication</li> <li>• Business Ethics</li> <li>• Business Financial Plan</li> <li>• Business Plan</li> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Community Service Project</li> <li>• Computer Applications</li> <li>• Computer Games and Simulation Programming</li> <li>• Computer Problem Solving</li> <li>• Cyber Security</li> <li>• Desktop Application Programming</li> <li>• Desktop Publishing</li> <li>• Digital Design and Promotion</li> <li>• Digital Video Production</li> <li>• Electronic Career Portfolio</li> <li>• Emerging Business Issues</li> <li>• Entrepreneurship</li> <li>• Global Business</li> <li>• Impromptu Speaking</li> <li>• Introduction to Business Communication</li> <li>• Job Interview</li> <li>• Management Decision Making</li> <li>• Management Information Systems</li> <li>• Marketing</li> <li>• Network Design</li> <li>• Networking Concepts</li> <li>• Partnership with Business Project</li> <li>• Public Speaking I</li> <li>• Public Speaking II</li> <li>• State Service Project</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6161 &amp; 6160 Digital Input Technologies</b>	<ul style="list-style-type: none"> <li>• American Enterprise Project</li> <li>• Banking and Financial Systems</li> <li>• Business Communication</li> <li>• Business Ethics</li> <li>• Business Financial Plan</li> <li>• Business Law</li> <li>• Business Math</li> <li>• Business Plan</li> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> </ul>

Course(s)	Events
	<ul style="list-style-type: none"> <li>• Community Service Project</li> <li>• Computer Applications</li> <li>• Cyber Security</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Database Design &amp; Applications</li> <li>• Desktop Publishing</li> <li>• Digital Video Production</li> <li>• Electronic Career Portfolio</li> <li>• Emerging Business Issues</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Global Business</li> <li>• Impromptu Speaking</li> <li>• Introduction to Business</li> <li>• Introduction to Business Communication</li> <li>• Introduction to Technology Concepts</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Local Chapter Annual Business Report (Hamden L. Forkner Award)</li> <li>• Management Decision Making</li> <li>• Marketing</li> <li>• Network Design</li> <li>• Networking Concepts</li> <li>• Partnership with Business Project</li> <li>• Public Speaking I</li> <li>• Public Speaking II</li> <li>• Spreadsheet Applications</li> <li>• State Service Project</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Who's Who in FBLA</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6120 Economics and Personal Finance &amp; 6121 Personal Finance</b>	<ul style="list-style-type: none"> <li>• Accounting I</li> <li>• Accounting II</li> <li>• Banking and Financial Systems</li> <li>• Business Calculations</li> <li>• Business Ethics</li> <li>• Business Financial Plan</li> <li>• Business Law</li> <li>• Business Math</li> <li>• Business Plan</li> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• Computer Problem Solving</li> <li>• Desktop Publishing</li> <li>• Economics</li> <li>• Electronic Career Portfolio</li> <li>• Emerging Business Issues</li> <li>• Entrepreneurship</li> <li>• Financial Activities</li> </ul>

Course(s)	Events
	<ul style="list-style-type: none"> <li>• Future Business Leader</li> <li>• Global Business</li> <li>• Introduction to Business</li> <li>• Job Interview</li> <li>• Management Decision Making</li> <li>• Management Information Systems</li> <li>• Marketing</li> <li>• Network Design</li> <li>• Personal Finance</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6670 Information Technology (IT) Fundamentals</b>	<ul style="list-style-type: none"> <li>• American Enterprise Project</li> <li>• Business Communication</li> <li>• Business Ethics</li> <li>• Business Financial Plan</li> <li>• Business Law</li> <li>• Business Plan</li> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Community Service Project</li> <li>• Computer Applications</li> <li>• Cyber Security</li> <li>• Database Design &amp; Applications</li> <li>• Desktop Publishing</li> <li>• Digital Video Production</li> <li>• Electronic Career Portfolio</li> <li>• Emerging Business Issues</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Global Business</li> <li>• Introduction to Business</li> <li>• Introduction to Business Communication</li> <li>• Introduction to Technology Concepts</li> <li>• Job Interview</li> <li>• Management Decision Making</li> <li>• Network Design</li> <li>• Networking Concepts</li> <li>• Partnership with Business Project</li> <li>• Spreadsheet Applications</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6151 Keyboarding (Secondary)</b>	<ul style="list-style-type: none"> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• School and Community Service Activities</li> <li>• Technology Concepts</li> </ul>

Course(s)	Events
	<ul style="list-style-type: none"> <li>• Who's Who in FBLA</li> <li>• Word Processing I</li> </ul>
<b>6152 &amp; 6153 Keyboarding Applications</b>	<ul style="list-style-type: none"> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• School and Community Service Activities</li> <li>• Technology Concepts</li> <li>• Who's Who in FBLA</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6735 &amp; 6736 Legal Systems Administration</b>	<ul style="list-style-type: none"> <li>• Accounting I</li> <li>• Accounting II</li> <li>• Business Law</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Client Service</li> <li>• Computer Applications</li> <li>• Computer Problem Solving</li> <li>• Desktop Publishing</li> <li>• Future Business Leader</li> <li>• Help Desk</li> <li>• Introduction to Technology Concepts</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Technology Concepts</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6730 &amp; 6731 Medical Systems Administration</b>	<ul style="list-style-type: none"> <li>• Accounting I</li> <li>• Accounting II</li> <li>• Business Communication</li> <li>• Business Law</li> <li>• Business Math</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Database Design &amp; Applications</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Technology Concepts</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6241 &amp; 6242 Notetaking</b>	<ul style="list-style-type: none"> <li>• Business Communication</li> <li>• Business Skills and Knowledge</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Future Business Leader</li> </ul>



Course(s)	Events
	<ul style="list-style-type: none"> <li>• Introduction to Business Communication</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Who's Who in FBLA</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6621 &amp; 6622 Office Administration</b>	<ul style="list-style-type: none"> <li>• Business Communication</li> <li>• Business Math</li> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Database Design &amp; Applications</li> <li>• Entrepreneurship</li> <li>• Financial Activities</li> <li>• Future Business Leader</li> <li>• Introduction to Business Communication</li> <li>• Introduction to Technology Concepts</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Management Information Systems</li> <li>• Marketing</li> <li>• Technology Concepts</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6740 Office Specialist I —Preparation</b>	<ul style="list-style-type: none"> <li>• Business Communication</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Future Business Leader</li> <li>• Introduction to Business Communication</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• School and Community Service Activities</li> <li>• Technology Concepts</li> <li>• Word Processing I</li> </ul>
<b>6741 Office Specialist II — Preparation</b>	<ul style="list-style-type: none"> <li>• Business Calculations</li> <li>• Business Communication</li> <li>• Business Math</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Public Speaking I</li> <li>• Public Speaking II</li> </ul>

Course(s)	Events
	<ul style="list-style-type: none"> <li>• Technology Concepts</li> <li>• Who's Who in FBLA</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6742 Office Specialist III — Preparation</b>	<ul style="list-style-type: none"> <li>• Business Calculations</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Future Business Leader</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Technology Concepts</li> <li>• Who's Who in FBLA</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>
<b>6115 &amp; 6116 Principles of Business and Marketing</b>	<ul style="list-style-type: none"> <li>• Accounting I</li> <li>• Accounting II</li> <li>• American Enterprise Project</li> <li>• Banking and Financial Systems</li> <li>• Business Calculations</li> <li>• Business Communication</li> <li>• Business Ethics</li> <li>• Business Financial Plan</li> <li>• Business Law</li> <li>• Business Math</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• Desktop Publishing</li> <li>• Digital Video Production</li> <li>• Economics</li> <li>• Electronic Career Portfolio</li> <li>• Emerging Business Issues</li> <li>• Entrepreneurship</li> <li>• Future Business Leader</li> <li>• Global Business</li> <li>• Impromptu Speaking</li> <li>• Introduction to Business</li> <li>• Introduction to Business Communication</li> <li>• Introduction to Technology Concepts</li> <li>• Job Interview</li> <li>• Management Decision Making</li> <li>• Marketing</li> <li>• Network Design</li> <li>• Parliamentary Procedure/D. L. Travis Award</li> <li>• Personal Finance</li> <li>• Public Speaking I</li> <li>• Public Speaking II</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>

Course(s)	Events
<b>6640 Programming</b>	<ul style="list-style-type: none"> <li>• Business Financial Plan</li> <li>• Business Law</li> <li>• Business Presentation</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• Computer Game &amp; Simulation Programming</li> <li>• Desktop application Programming</li> <li>• Digital Video Production</li> <li>• Future Business Leader</li> <li>• Impromptu Speaking</li> <li>• Introduction to Technology Concepts</li> <li>• Job Interview</li> <li>• Network Design</li> <li>• Networking Concepts</li> <li>• Public Speaking I</li> <li>• Public Speaking II</li> <li>• Spreadsheet Applications</li> <li>• Technology Concepts</li> <li>• Web Site Design</li> </ul>
<b>6625 &amp; 6626 Word Processing</b>	<ul style="list-style-type: none"> <li>• Business Communication</li> <li>• Business Law</li> <li>• Business Presentation</li> <li>• Business Procedures</li> <li>• Business Skills and Knowledge</li> <li>• Computer Applications</li> <li>• D. J. Howard/Walker/Shell/Campbell/VBEA Scholarship/S.L.T. Award of Excellence</li> <li>• Desktop Publishing</li> <li>• Future Business Leader</li> <li>• Introduction to Business Communication</li> <li>• Job Interview</li> <li>• L. Marguerite Crumley/Frank Manning Peele Foundation-Sarah Lowe Thompson Scholarships</li> <li>• Leadership and Promotion Activities</li> <li>• Networking Concepts</li> <li>• School and Community Service Activities</li> <li>• Technology Concepts</li> <li>• Who's Who in FBLA</li> <li>• Word Processing I</li> <li>• Word Processing II</li> </ul>

# Appendix B: Directory

## 2017–2018 State Officers

<b>President</b>	Jacob Knight, Virginia High School Virginia Leonard, Adviser	<a href="mailto:leonard.Virginia.l@gmail.com">leonard.Virginia.l@gmail.com</a>
<b>Vice President at Large</b>	Anthony Maringo, Landstown High School Christy Murchison, Adviser	<a href="mailto:Christy.Murchison@vbschools.com">Christy.Murchison@vbschools.com</a>
<b>Secretary/Treasurer</b>	Maxwell Cason, Robinson Secondary School Anne Chapman, Adviser	<a href="mailto:aachapman@fcps.edu">aachapman@fcps.edu</a>
<b>Reporter</b>	Cole Moyes, Giles High School Tabitha Young, Adviser	<a href="mailto:tabithayoung@gilesk12.org">tabithayoung@gilesk12.org</a>
<b>Corresponding Secretary</b>	Hely Patel, Virginia High School Virginia Leonard, Adviser	<a href="mailto:leonard.virginia.l@gmail.com">leonard.virginia.l@gmail.com</a>
<b>Parliamentarian</b>	Senah Stephens, George Wythe High School L. E. Younger, Jr., Adviser	<a href="mailto:lyounger@wythek12.org">lyounger@wythek12.org</a>
<b>Blue Ridge Region Vice-President</b>	Parker Mason, Floyd County High School Rhonda Burnette, Adviser	<a href="mailto:burnetter@floyd.k12.va.us">burnetter@floyd.k12.va.us</a>
<b>Capital Region Vice-President</b>	Nadia Fittz, Hermitage ACE Center Keisha Tennessee, Adviser	<a href="mailto:fblacapitalregion@gmail.com">fblacapitalregion@gmail.com</a>
<b>Colonial Region Vice-President</b>	Alexandra Pasley, Southampton High School Jenell Warren & Natasha Preau	<a href="mailto:warrenjenell@gmail.com">warrenjenell@gmail.com</a> <a href="mailto:natashapreau@gmail.com">natashapreau@gmail.com</a>
<b>Germanna Region Vice-President</b>	Rachel Espos, Brentsville District High School Taryn Witt, Adviser	<a href="mailto:wittta@pwcs.edu">wittta@pwcs.edu</a>
<b>Longwood Region Vice-President</b>	To'alima Mulitalo, Rockbridge County High School Donna Wallace, Adviser	<a href="mailto:donna_wallace@rockbridge.k12.va.us">donna_wallace@rockbridge.k12.va.us</a>
<b>New River Region Vice-President</b>	Audra White, George Wythe High School L. E. Younger, Jr., Adviser	<a href="mailto:lyounger@wythek12.org">lyounger@wythek12.org</a>
<b>NOVA Region Vice-President</b>	Asif Shameem, J.W. Robinson, Jr. Secondary Anne Chapman, Adviser	<a href="mailto:aachapman@fcps.edu">aachapman@fcps.edu</a>
<b>Shenandoah Region Vice-President</b>	Stephanie Schmidt, Briar Woods High School Nancy Cooley, Adviser	<a href="mailto:ncooley@lcps.org">ncooley@lcps.org</a>
<b>Tidewater Region Vice-President</b>	Joe Chen, Granby High School Alice Stocks, Adviser	<a href="mailto:astocks@nps.k12.va.us">astocks@nps.k12.va.us</a>
<b>Tri-Cities Region Vice-President</b>	Mya Warren, Matoaca High School Stacy Bradshaw, Adviser	<a href="mailto:stacy_bradshaw@ccpsnet.net">stacy_bradshaw@ccpsnet.net</a>
<b>UVA's College at Wise Region Vice President</b>	Maggie McComas, Grundy High School Sherry Willis, Adviser	<a href="mailto:sherry.willis@buchanancountyschool">sherry.willis@buchanancountyschool</a>

## 2017–2018 FBLA Regional Directors

<b>Capital Region</b>	Keisha Leonard Tennessee Hermitage Technical Center 8301 Hungary Spring Road Henrico, VA 23228	804-549-3391 804-756-3025 <a href="mailto:fblacapitalregion@gmail.com">fblacapitalregion@gmail.com</a>
<b>Colonial Region</b>	Natasha Preau Southampton High School 23350 Southampton Pkwy, Courtland, VA 23837	<a href="mailto:natashapreau@gmail.com">natashapreau@gmail.com</a>
<b>Germanna Region</b>	Sally M. Martin	<a href="mailto:smartin@vafbla-pbl.org">smartin@vafbla-pbl.org</a>
<b>Longwood Region</b>	Danielle Hennessy Longwood University  Marissa Brunner Longwood University Farmville, VA 23909	<a href="mailto:longwoodfbla@longwood.edu">longwoodfbla@longwood.edu</a>
<b>New River Region</b>	L. E. Younger George Wythe High School #1 Maroon Way Wytheville, VA 24382	276-228-5481 276-228-8254 <a href="mailto:llyounger@wythek12.org">llyounger@wythek12.org</a>
<b>Northern Virginia Region</b>	Stephanie Holt Program Manager, Business and Information Technology Fairfax County Public Schools 8270 Willow Oaks Corporate Drive, 5th Floor Fairfax, VA 22031	(571) 423-4523 <a href="mailto:seholt@fcps.edu">seholt@fcps.edu</a>
<b>Shenandoah Region</b>	Charisse Woodward Sherando High School 185 S. Warrior Drive Stephens City, VA 22655	540.869-0060 <a href="mailto:woodwarc@fcpsk12.net">woodwarc@fcpsk12.net</a>
<b>Tidewater Region</b>	Jane R. Bleiler 140 Robin Lane Suffolk, VA 23434  Paula B. Pulley	757.539.0019 <a href="mailto:jbleiler@charter.net">jbleiler@charter.net</a> <a href="mailto:pbpulley@gmail.com">pbpulley@gmail.com</a>
<b>UVA's College at Wise Region</b>	Glenna Hensdill PO Box 11 Castlewood, VA 24224  Virginia Lynn Leonard 30 Fairview Lane Lebanon, VA 24266	276.738.8109 <a href="mailto:glenna@naxs.com">glenna@naxs.com</a>  276.971.1881 <a href="mailto:Leonard.virginia.l@gmail.com">Leonard.virginia.l@gmail.com</a>
<b>VSU Region</b>	Dr. Mary Eckert Chesterfield County Public Schools  Judith Holland	804-639-8668 x 1354 <a href="mailto:mary_eckert@ccpsnet.net">mary_eckert@ccpsnet.net</a>  <a href="mailto:FBLAROAD@gmail.com">FBLAROAD@gmail.com</a>
<b>Virginia Western Community College Region</b>	Ginger Cromer 20 Copper Beech Court Christiansburg VA 24073	<a href="mailto:blueridgevafbla@gmail.com">blueridgevafbla@gmail.com</a>

# FBLA State Presidents

1950–51	Jeanne Broughman	Varina High School
1951–52	Pat Kennedy	Waynesboro High School
1952–53	Dale Maddox	Henry Clay High School
1953–54	Nancy Bane	Christiansburg High School
1954–55	Patricia Webb	Martinsville High School
1955–56	Ray Hibbs	John Marshall High School
1956–57	Darla Hodge	Christiansburg High School
1957–58	Bonnie Kay Gilbert	Waynesboro High School
1958–59	Karen Sue Shafer	Christiansburg High School
1959–60	Verlyn Simmons	Jefferson Senior High School
1960–61	Velma Matusevich	Blacksburg High School
1961–62	Betty Callahan	Jefferson Senior High School
1962–63	Peggy Eason	Hampton High School
1963–64	Nancy Bossieux	John Marshall High School
1964–65	Phyllis Willard	George Wythe High School (Richmond)
1965–66	Linda Jones	Maury High School
	Eunice Jones	Dunbar High School
1966–67	Veronica Moore	Martinsville High School
1967–68	Marlene Pugh	Phoenix High School (Hampton)
1968–69	Karen Pierce	Culpeper County High School
1969–70	Judy Neff	Strasburg High School
1970–71	Andy Sisson	Patrick Henry High School (Ashland)
1971–72	Lewis Compton	Culpeper County High School
1972–73	Gina Ellis	Piedmont Technical Education Center
1973–74	Winnie Cunningham	Culpeper County High School
1974–75	Richard Roberts	Nelson County High School
1975–76	Cynthia J. Bouwmans	James Monroe High School
1976–77	David P. Hoyt	Piedmont Technical Education Center
1977–78	Nelson B. Gutierrez	Fairfax High School
1978–79	David N. Ryder	Culpeper County High School
1979–80	Sheryl D. Nestor	Valley Vocational-Technical Center
1980–81	Steven D. Owens	Jefferson-Huguenot-Wythe High School
1981–82	Sandra D. Carter	James Wood High School
1982–83	Granville G. Grant, Jr.	Jefferson-Huguenot-Wythe High School
1983–84	Alana J. Mateling	Kempsville High School
1984–85	Teresa A. Coffey	Valley Vocational-Technical Center
1985–86	John B. Phillips	Martinsville High School
1986–87	Lanna D. Monday	Castlewood High School
1987–88	Jutta Barnes	Denbigh High School
1988–89	Heather H. Wilson	James Wood High School
1989–90	Rae Ann Steinly	James Wood High School
1990–91	Thomas Brock	Chantilly High School
1991–92	Dan Quarles	Douglas S. Freeman High School
1992–93	Ellen L. Stokes	Denbigh High School
1993–94	Traci L. Bunn	Denbigh High School
1994–95	Anjali A. Shah	McLean High School
1995–96	Jennifer E. Mastin	Culpeper County High School
1996–97	Amy Burke	Arcadia High School
1997–98	Yvonne Williamson	Broad Run High School
1998–99	Shelley Breeding	Council High School
1999–00	Christopher Ryan	Menchville High School
2000–01	Daniel Goduti	Menchville High School
2001–02	Khalil Andraos	Robert E. Lee High School
2002–03	Kaylee Schatz	Osbourn High School
2003–04	Monti Lawson	Salem High School
2004–05	Hannah Tajo	Salem High School

## FBLA State Presidents (continued)

2005–06	Julia LaRoche	Fuqua School
2006–07	Danielle MacGregor	Brentsville District High School
2007–08	Audra J. Delauder	Saint Paul High School
2008–09	Jordan Coleman	Osbourn High School
2009–10	Vimal Nair	James W. Robinson, Jr., Secondary School
2010–11	Juliet Anderson	Burton Center for Arts and Technology
2011–12	Akif Shameem	James W. Robinson, Jr., Secondary School
2012–13	Julie Leonard	Lebanon High School
2013–14	Nicholas Western	James W. Robinson, Jr., Secondary School
2014–15	Mohammed Ali	Mount Vernon High School
2015–16	Ryan Apigian	James W. Robinson, Jr., Secondary School
2016–17	Nathaniel Salomonsky	Powhatan High School
2017-18	Jacob E. Knight	Virginia High School

## National Officers from Virginia

1952–53	Harriett Conrad	FBLA Secretary, Waynesboro High School
1953–54	Mary Bartram Robeson	FBLA President, Culpeper County High School
1957–58	Dorothy Mullins	FBLA Vice-President, Southern Region, John Marshall High School
1965–66	Barbara White	FBLA Secretary, John Marshall High School
1969–70	David Burke	FBLA Treasurer, Piedmont Technical Education Center
1981–82	Nelson B. Gutierrez	PBL President, Radford University
1982–83	Charles J. Hancock	FBLA Vice-President, Southern Region, James Wood High School
1983–84	Sajan Thomas	PBL Vice-President, Southern Region, James Madison University
1984–85	Sandra D. Carter	PBL Secretary, James Madison University
1987–88	Heather H. Wilson	FBLA Vice-President, Southern Region, James Wood High School
1988–89	Sandra Carter Mills	Alumni Division, President-Elect
1989–90	Sandra Carter Mills	Professional Division, President
1995–96	Linda Hays	Professional Division, Secretary-Treasurer
1991–92	Robert Bunn	FBLA Parliamentarian, Denbigh High School
1997–98	Yvonne Williamson	FBLA Vice-President, Southern Region, Broad Run High School
1999–00	Diane M. Zawadzki	Professional Division, Secretary-Treasurer
2000–01	Diane M. Zawadzki	Professional Division, Vice-President
2001–03	Diane M. Zawadzki	Professional Division, President
2002–03	Brian Bombelyn	FBLA National Treasurer, Menchville High School
2002–03	Daniel Godui	PBL Parliamentarian, University of Virginia
2002–03	Bryan Marangoni	PBL Vice-President, Southern Region, Radford University
2003–04	Daniel Goduti	PBL President, University of Virginia
2003–04	Khalil Andraos	PBL Vice-President, Southern Region, University of Virginia
2007–08	Samantha Schulte	FBLA Vice-President, Southern Region, James W. Robinson, Jr. Secondary School
2017-18	Nicholas Western	PBL Vice-President, Southern Region, University of Virginia

## National Board of Directors Members from Virginia

L. Marguerite Crumley—1969–72  
 Revere A. Houck—1977–80  
 Nelson B. Gutierrez—19891–82  
 Sarah Lowe Thompson—1981–85  
 Sandra Carter Mills—1989–90  
 Barbara Small—1992–93  
 Rhonda Jones—1993–95  
 Diane M. Zawadzki—2001–03  
 Anne Rowe—2005–2008

## Honorary Life Members

L. Marguerite Crumley—  
 Watkins C. Smith—  
 James R. Manning—1970  
 Virginia Harris—1978  
 John H. Jenkins—1978  
 Frank M. Peele—1979  
 Revere A. Houck—1980  
 Eloise Engledove—1983  
 Lydia M. Bell—1984  
 Carl E. Jorgensen—1992  
 Sarah Lowe Thompson—2001  
 Anne Rowe—2008



# Past FBLA-PBL Executive Secretaries

L. Marguerite Crumley  
James R. Manning  
Frank M. Peele  
Lydia M. Bell  
Sarah Lowe Thompson

## FBLA-PBL Specialists

Sarah Lowe Thompson—1978–2000  
Sandra Carter Mills—2000–Present

## FBLA-PBL State Chairmen

L. Marguerite Crumley  
Carl E. Jorgensen  
Anne Rowe  
Judith P. Sams

# Appendix C: Chapters (by regions)

## Blue Ridge Region

### Alleghany

Alleghany HS  
Clifton MS

### Bath

Bath County HS

### Bedford

Bedford MS  
Bedford Science & Technology  
Center  
Forest MS  
Jefferson Forest HS  
Liberty HS (Bedford)  
Staunton River HS  
Staunton River MS

### Botetourt

Central MS  
James River HS  
Lord Botetourt HS  
Read Mountain MS

### Covington City

Covington HS  
Jeter-Watson HS

### Craig

Craig County HS

### Floyd

Floyd County HS

### Franklin

Benjamin Franklin MS  
Center for Applied Technology MS  
Franklin County HS

### Henry

Axton MS  
Bassett HS  
Fieldale-Collinsville MS  
Laurel Park MS  
Magna Vista HS

### Martinsville

Martinsville HS  
Martinsville MS

### Montgomery

Auburn HS  
Auburn MS  
Blacksburg HS  
Blacksburg MS  
Christiansburg HS  
Christiansburg MS  
Eastern Montgomery HS  
Shawsville MS

### Patrick

Patrick County HS

### Radford City

Dalton IS

Radford HS

### Roanoke

Burton Center for Arts and  
Technology  
Cave Spring HS  
Cave Spring JHS  
Glenvar HS  
Glenvar MS  
Hidden Valley HS  
Hidden Valley MS  
Northside HS  
Northside MS  
Roanoke County Career Center  
William Byrd HS  
William Byrd MS

### Roanoke City

Andrew Lewis MS  
Blue Ridge Technical Academy  
James Breckenridge MS  
James Madison MS  
Lucy Addison MS  
Noel C. Taylor Learning Academy  
Patrick Henry HS (Roanoke)  
Stonewall Jackson MS  
William Fleming HS  
William Ruffner MS  
Woodrow Wilson MS

### Salem City

Salem HS

# Capital Region

## Charles City

Charles City County HS  
Charles City MS

## Town of Colonial Beach

Colonial Beach HS

## Essex

Essex HS  
Essex IS

## Fluvanna

Fluvanna County HS  
Fluvanna MS

## Goochland

Goochland HS  
Goochland MS

## Hanover

Atlee HS  
Chickahominy MS  
Hanover HS  
John H. Smythe HS  
Lee Davis HS  
Liberty MS  
Oak Knoll MS  
Stonewall Jackson MS  
(Mechanicsville)  
Patrick Henry HS

## Henrico

Advanced Career Education Center  
at Hermitage  
Brookland MS  
Deep Run HS  
Douglas S. Freeman HS  
Elko MS  
Fairfield MS  
George H. Moody MS  
Glen Allen HS  
Henrico HS  
Hermitage HS  
Hermitage TC  
Highland Springs HS  
Holman MS  
Hungary Creek MS  
J. R. Tucker HS  
John Rolfe MS  
L. Douglas Wilder MS  
Mills E. Godwin HS  
Pocahontas MS  
Quioccasin MS  
Short Pump MS  
Tuckahoe MS  
Varina HS

## King & Queen

King & Queen Central HS

## King William

Hamilton-Holmes MS  
King William County HS

## Lancaster

Lancaster HS  
Lancaster MS

## Louisa

Louisa County HS  
Louisa County MS

## Middlesex

Middlesex HS  
St. Clare Walker MS

## New Kent

New Kent HS  
New Kent MS

## Northumberland

Northumberland HS  
Northumberland MS

## Richmond City

Albert H. Hill MS  
Armstrong HS  
Binford MS  
Elkhardt MS  
Franklin Military Academy  
Fred Thompson MS  
George Wythe HS  
Huguenot HS  
John F. Kennedy HS  
John Marshall HS  
Lucille Murray Brown MS  
Martin Luther King MS  
Richmond Community HS  
Richmond TC  
T. C. Boushall MS  
T. H. Henderson MS  
Thomas Jefferson HS  
Thompson Model MS

## Richmond County

Rappahannock HS  
Richmond County IS

**Town of West Point**

West Point HS  
West Point MS

**Westmoreland**

Montross MS  
Washington & Lee HS

**Regional Center**

Northern Neck TC

**Private**

Southside Baptist HS and MS

# Colonial Region

## Gloucester

Gloucester HS  
Page MS  
Peasley MS  
S.P. Morton MS  
Victory Academy

## Hampton City

Bethel HS  
Davis MS  
Eaton MS  
Hampton HS  
Jones Magnet MS  
Lindsay MS  
Kecoughtan HS  
Phoebus HS  
Spratley MS  
Syms MS

## Isle of Wight

Smithfield HS  
Smithfield MS  
Windsor HS  
Windsor MS

## James City

Jamestown HS  
Lafayette HS  
Warhill HS

## Mathews

Mathews HS  
Thomas Hunter MS

## Newport News City

Crittenden MS  
Dozier MS  
Denbigh HS  
Gildersleeve MS  
Heritage HS (Newport News)  
Hines MS  
Huntington MS  
Menchville HS  
Passage MS  
Reservior MS  
Warwick HS  
Washington MS  
Woodside HS

## Poquoson City

Poquoson HS  
Poquoson MS

## Southampton

Southampton HS  
Southampton MS

## York

Bruton HS  
Grafton HS  
Grafton MS  
Queens Lake MS  
Tabb HS  
Tabb MS  
York HS  
Yorktown MS

## Regional Center

New Horizons TC

# Germanna Region

## Caroline

Caroline HS  
Caroline MS

## Culpeper

Cedar Mountain HS  
Culpeper County HS  
Culpeper County MS  
Eastern View HS  
Floyd T. Binns MS

## Fauquier

Auburn MS  
Cedar Lee MS  
Fauquier HS  
Kettle Run HS  
Liberty HS  
Marshall MS  
Warrenton MS  
William C. Taylor MS

## Fredericksburg City

James Monroe HS  
Walker Grant MS

## King George

King George HS  
King George MS

## Madison

Madison County HS  
William Wetsel MS

## Manassas City

Grace E. Metz MS  
Osborn HS

## Manassas Park City

Manassas Park HS  
Manassas Park MS

## Orange

Orange County HS  
Prospect Heights MS

## Prince William

Battlefield HS  
Benton MS  
Brentsville District HS  
Bull Run MS  
C. D. Hylton HS  
Charles Colgan Sr. HS  
Fred Lynn MS  
Forest Park HS  
Freedom HS (Woodbridge)  
Gainesville MS  
Gar-Field HS  
George M. Hampton MS  
Graham Park MS  
Lake Ridge MS  
Marsteller MS  
Parkside MS  
Osborn Park HS  
Patriot HS  
Potomac HS  
Potomac MS  
Rippon MS  
Ronald W. Reagan MS  
Saunders MS  
Stonewall Jackson HS  
Stonewall MS  
Stuart M. Beville MS  
Woodbridge HS  
Woodbridge MS

## Rappahannock

Rappahannock County HS  
Rappahannock MS

## Spotsylvania

Battlefield MS  
Bluefield MS  
Chancellor MS  
Chancellor HS  
Courtland HS  
Courtland MS  
Freedom MS  
Massaponax HS  
Ni River MS  
Post Oak MS  
Quantico HS  
Riverbend HS  
Spotsylvania HS  
Spotsylvania MS  
Spotsylvania VC  
Thornburg MS

## Stafford

A. G. Wright MS  
Brooke Point HS  
Colonial Forge HS  
Dixon Smith MS  
Edward E. Drew MS  
H. H. Poole MS  
Mountain View (Stafford)  
North Stafford HS  
Rodney Thompson MS  
Shirley C. Heim MS  
Stafford HS  
Stafford MS  
T. Benton Gayle MS

## Regional Center

G. W. Carver-Piedmont TE Center

# Longwood Region

## Amelia

Amelia County HS  
Amelia County MS

## Amherst

Amherst HS

## Appomattox

Appomattox County HS  
Appomattox MS

## Brunswick

Brunswick Senior HS  
J. S. Russell JHS

## Buckingham

Buckingham HS  
Buckingham MS  
Buckingham VC

## Buena Vista City

Parry McCluer HS  
Parry McCluer MS

## Campbell

Altavista HS  
Brookville HS  
Rustburg HS  
William Campbell HS

## Charlotte

Central MS  
Randolph-Henry HS

## Cumberland

Cumberland HS  
Cumberland MS

## Danville City

E. A. Gibson MS  
Galileo HS  
George Washington HS  
O. T. Bonner MS  
Westwood MS

## Greenville

E. W. Wyatt MS  
Greenville County HS

## Halifax

Halifax County HS  
Halifax County MS  
Halifax County Career Center

## Lexington City

Lylburn Downing MS

## Lunenburg

Central HS  
Lunenburg MS

## Lynchburg City

E.C. Glass HS  
Heritage HS  
Linkhorne MS  
P. L. Dunbar MS  
Sandusky MS

## Mecklenburg

Bluestone HS  
Bluestone MS  
Parkview HS (South Hills)  
Parkview MS

## Nelson

Nelson County HS  
Nelson MS

## Nottoway

Nottoway HS  
Nottoway MS

## Pittsylvania

Blair MS  
Brosville MS  
Central MS  
Chatham HS  
Dan River HS  
Dan River MS  
Gretna HS  
Gretna MS  
Pittsylvania VTC  
Tunstall HS

## Powhatan County

Powhatan HS  
Powhatan MS

## Prince Edward

Prince Edward County HS/CTEC  
Prince Edward County MS

## Rockbridge

Highland Belle HS  
Maury River MS  
Rockbridge County HS  
Rockbridge MS

## Regional Center

Amelia-Nottoway VC

## Private

Fuqua School

# New River Region

## Bland

Bland HS  
Bland MS  
Rocky Gap HS

## Carroll

Carroll County HS  
Carroll County IS

## Galax City

Galax HS  
Galax MS

## Giles

Eastern ES/MSN  
Giles HS  
Giles TC  
Macy McClaugherty School  
Narrows HS  
Narrows ES/MS

## Grayson

Fries MS  
Grayson County CATE Center  
Independence MS  
Mt. Rogers Combined

## Pulaski

Dublin MS  
Pulaski County HS  
Pulaski MS

## Smyth

Chilhowie HS  
Chilhowie MS  
Marion IS  
Marion MS  
Marion Senior HS  
Northwood HS  
Northwood MS  
Smyth Career & Technology Center

## Tazewell

Graham HS  
Graham MS  
Pocahontas HS  
Richlands HS  
Richlands MS  
Tazewell County Career and  
Technical Center  
Tazewell HS  
Tazewell MS

## Washington

Abingdon HS  
Damascus MS  
E. B. Stanley MS  
Glade Spring MS  
Holston HS  
John S. Battle HS  
Patrick Henry HS (Glade Spring)  
Wallace MS  
Washington County TS  
William N. Neff Center for Science  
& Technology

## Wythe

Fort Chiswell HS  
Fort Chiswell MS  
George Wythe HS  
Rural Retreat HS  
Rural Retreat MS  
Scott Memorial MS  
Wythe County TC



# Northern Virginia Region

## Alexandria City

Francis Hammond MS  
George Washington MS  
Minnie Howard Secondary  
T.C. Williams HS

## Arlington

Arlington Career Center  
Bishop O'Connell HS  
Gunston MS  
H-B Woodlawn HS  
H-B Woodlawn MS  
Jefferson MS  
Kenmore MS  
Swanson MS  
Wakefield HS  
Washington-Lee HS  
Williamsburg MS  
Yorktown Senior HS

## Fairfax

Annandale HS  
Carl Sandburg MS  
Carson MS  
Centreville HS  
Chantilly HS  
Cooper MS  
Fairfax HS  
Falls Church HS  
Francis Scott Key MS  
Franklin MS  
Frost MS  
George C. Marshall HS  
Glasgow MS  
Hayfield Secondary  
Hayfield Secondary MS  
Herndon HS  
Herndon MS  
Holmes MS  
Hughes MS  
Irving MS  
Jackson MS  
James Madison HS  
James W. Robinson, Jr. Secondary  
James W. Robinson, Jr. MS  
J.E.B. Stuart HS  
Kilmer MS  
Lake Braddock Secondary  
Langley HS  
Lanier MS  
Longfellow MS  
McLean HS  
Mount Vernon HS  
Mountain View HS  
Oakton HS  
Poe MS  
Robert E. Lee HS (Springfield)  
Rocky Run MS  
Sidney Lanier MS  
South County MS  
South County Secondary  
South Lakes HS  
Stone MS  
Thomas Edison HS  
Thomas Jefferson MS  
Thoreau MS  
Twain MS  
W.T. Woodson HS  
West Potomac HS  
West Springfield HS  
Westfield HS  
Whitman MS

## Falls Church City

George Mason HS  
Henderson MS

# Shenandoah Region

## Albemarle

Albemarle HS  
Burley MS  
Henley MS  
Jouett MS  
Monticello HS  
Murray HS  
Sutherland MS  
Walton MS  
Western Albemarle HS

## Augusta

Beverley Manor MS  
Buffalo Gap HS  
Ft. Defiance HS  
Riverheads HS  
S. Gordon Stewart MS  
Stewart MS  
Stuarts Draft HS  
Stuarts Draft MS  
Wilson Memorial HS  
Wilson MS

## Charlottesville City

Buford MS  
Charlottesville HS

## Clarke

Clarke County HS  
Jackson River TC  
Johnson-Williams MS

## Frederick

Admiral Byrd MS  
Frederick County MS  
James Wood HS  
James Wood MS  
Millbrook HS  
Robert E. Aylor MS  
Sherando HS

## Greene

William Monroe HS  
William Monroe MS

## Harrisonburg City

Harrisonburg HS  
Skyline MS  
Thomas Harrison MS

## Highland

Highland HS  
Highland County MS

## Loudoun

Belmont Ridge MS  
Blue Ridge MS  
Briar Woods HS  
Broad Run HS  
Dominion HS  
Eagle Ridge MS  
Farmwell Station MS  
Freedom HS (South Riding)  
Harmony MS  
Harper Park MS  
Heritage HS (Leesburg)  
J. L. Simpson MS  
J. M. Lunsford MS  
Loudoun County HS  
Loudoun Valley HS  
Mercer MS  
Park View HS (Sterling)  
Potomac Falls HS  
River Bend MS  
Riverside HS  
Rock Ridge HS  
Seneca Ridge MS  
Smarts Mill MS  
Sterling MS  
Stone Bridge HS  
Stone Hill MS  
Trailside MS  
Tuscarora HS  
Woodgrove HS

## Page

Luray HS  
Luray MS  
Page County HS  
Page County MS  
Page County TC

## Rockingham

Broadway HS  
East Rockingham HS  
Elkton MS  
J. Frank Hillyard MS  
Montevideo MS  
Spotswood HS  
Turner Ashby HS  
Wilbur S. Pence MS

## Shenandoah

Central HS (Woodstock)  
North Fork MS  
Peter Muhlenberg MS  
Signal Knob MS  
Stonewall Jackson HS (Quicksburg)  
Strasburg HS

## Staunton City

Robert E. Lee HS (Staunton)  
Shelburne MS

## Warren

Warren County HS  
Warren County JHS  
Warren County MS

## Waynesboro

Kate Collins MS  
Waynesboro HS

## Winchester City

Daniel Morgan MS  
John Handley HS

## Regional Centers

Charlottesville-Albemarle TC  
Jackson River TC  
Massanutten TC  
Valley Vocational TC

# Tidewater Region

## Accomack

Arcadia HS  
Central MS  
Chincoteague HS  
Mary N. Smith MS  
Nandua HS  
Parksley MS

## Chesapeake City

Chesapeake Center for Science & Technology  
Crestwood MS  
Deep Creek HS  
Deep Creek MS  
Grassfield HS  
Great Bridge HS  
Great Bridge MS  
Greenbrier MS  
Hickory HS  
Hickory MS  
Hugo Owens MS  
Indian River HS  
Indian River MS  
Jolliff MS  
Oscar Frommel Smith HS  
Oscar Frommel Smith MS  
Western Branch HS  
Western Branch MS

## Franklin City

Franklin HS

## Norfolk City

Academy at Rosemont MS  
Azalea Gardens MS  
B. T. Washington HS  
Blair MS  
Coronado School  
Granby HS  
Lafayette-Winona MS  
Lake Taylor HS  
Lake Taylor MS  
Maury HS  
Meadowbrook School of International Studies  
Norfolk Technical Vocational Center  
Northside MS  
Norview HS  
Ruffner MS

## Northampton

Northampton HS  
Northampton MS

## Portsmouth City

Churchland HS  
Churchland MS  
Cradock MS  
I. C. Norcom HS  
William E. Waters MS  
Woodrow Wilson HS

## Suffolk City

Forest Glen MS  
John F. Kennedy MS  
John Yeates HS  
John Yeates MS  
Kings Fork HS  
Kings Fork MS  
Lakeland HS  
Nansemond River HS

## Virginia Beach City

Advanced Technology Center  
Bayside HS  
Bayside MS  
Brandon MS  
Center for Effective Learning  
Corporate Landing MS  
First Colonial HS  
Floyd E. Kellam HS  
Frank W. Cox HS  
Great Neck MS  
Green Run HS  
Independence MS  
Kempsville HS  
Kempsville MS  
Landstown HS  
Landstown MS  
Larkspur MS  
Lynnhaven MS  
Ocean Lakes HS  
Plaza MS  
Princess Anne HS  
Princess Anne MS  
Salem HS (Virginia Beach)  
Salem MS  
Tallwood HS  
Virginia Beach Central Academy  
Virginia Beach MS

## Regional Center/Private

Norfolk Christian HS  
Norfolk Christian MS  
The Pruden Center for Industry and Technology

# Tri-Cities Region

## **Chesterfield**

Bailey Bridge MS  
Carver MS  
Chesterfield Community HS  
Chesterfield TC  
Clover Hill HS  
Cosby HS  
Elizabeth Davis MS  
Falling Creek MS  
James River HS  
Lloyd Byrd HS  
Manchester HS  
Manchester MS  
Matoaca HS  
Matoaca MS  
Meadowbrook HS  
Midlothian HS  
Midlothian MS  
Monacan HS  
Providence MS  
Robious MS  
Salem Church MS  
Swift Creek MS  
Thomas Dale HS

## **Colonial Heights City**

Colonial Heights HS  
Colonial Heights MS

## **Dinwiddie**

Dinwiddie Senior HS  
Dinwiddie MS

## **Hopewell City**

Hopewell HS  
C. G. Woodson MS  
Woodlawn Learning Center

## **Petersburg City**

Peabody MS  
Petersburg HS  
Vernon Johns MS

## **Prince George**

J. E. J. Moore MS  
Prince George HS  
N. B. Clements JHS

## **Surry**

Luther Porter Jackson MS  
Surry County HS

## **Sussex**

### **Sussex Central HS**

Sussex Central MS

## **Regional Center**

Rowanty Vocational Technical  
Center

# UVA'S College at Wise Region

## **Bristol City**

Virginia HS  
Virginia MS

## **Buchanan**

Council HS  
Garden HS  
Grundy HS  
Hurley HS  
Hurley MS  
Twin Valley HS  
Whitewood HS

## **Dickinson**

Clintwood HS  
Dickinson County Career Center  
Ervinton HS  
Haysi HS

## **Lee**

Lee County Vocational Technical  
Center  
Lee HS  
Thomas Walker HS

## **Norton City**

John I. Burton HS

## **Russell**

Castlewood HS  
Honaker HS  
Lebanon HS  
Lebanon MS 8  
Lebanon MS 7  
Russell County Career and  
Technology Center

## **Scott**

Cate City HS  
Gate City MS  
Rye Cove HS  
Rye Cove IS  
Scott County VC  
Twin Springs HS

## **Wise**

Central HS  
Coeburn MS  
Eastside HS  
L. F. Addington MS  
Powell Valley MS  
Union HS  
Wise County CTC

# Appendix D: Chapter Ceremonies

Structured ceremonies heighten awareness of the importance and impact of an occasion. Following are suggested formats for chapter installation, officer installation, induction of new members, and the emblem ceremony.

Many chapters have candlelight ceremonies. Candles lend a soft light to the setting and symbolize sealing of pledges. Chapters are encouraged to use candles of various colors to represent certain offices as specified in some of the services. The candle on the table of the installing official should be the tallest candle used.

Background music adds to the effectiveness of the ceremony. Appropriate music may be used throughout the entire ceremony or during certain parts of the program, such as during the reading of the creed or at the end of the program.

In more formal ceremonies, the officers and members may wear robes. Otherwise, business attire is recommended.

## New Chapter Installation

Whenever possible, this ceremony should take place before a large group such as a school assembly, an assembly of business students, or a special meeting to which parents and businesspeople are invited.

Members of the installation team should be seated on a stage or raised platform. The following setting is suggested:

1. One long rectangular table for the installing officer. A tall white candle in a holder should be placed on this table.
2. Individual tables for the four speakers representing the written words—*Future, Business, Leaders, and America*.

**Installing Official:** (Standing) Future Business Leaders of America is a national organization for business students who are preparing for careers in business and business education. I have been authorized to conduct the installation of (school name) into the national organization Future Business Leaders of America.

Since the letters, FBLA, are used to designate the organization, its units and members, it is fitting that we consider what these letters and the words they represent mean to our organization.

**Member 1:** (Standing) FUTURE: Our daily educational experiences and our involvement in leadership activities prepare us for the future—a time to accept challenges. In FBLA, we will find the tools to prepare for the future. We will profit from the experiences of others—those who have preceded us as well as our teachers and others with whom we associate. Our studies and activities will help us meet changing conditions and further our understanding of the world's varied economic systems.

**Member 2:** (Standing) BUSINESS: We realize the importance of education and training in business methods and procedures. We appreciate the roles of business and education in our daily lives.

**Member 3:** (Standing) LEADERS: The future of our country depends on the quality of leadership. Leadership implies honor, foresight, tact, competence, dependability, discretion, and integrity. A leader must listen, withstand criticism, and be flexible. A leader accepts failure in stride but is willing to profit from it. As members of FBLA, it is our duty to prepare for the enormous responsibility of business leadership in the years ahead.

**Member 4:** (Standing) AMERICA: If America is to remain a world leader, intelligent young men and women are needed to guide our country. As members of FBLA, we prepare ourselves for this responsibility by studying America's past and analyzing her present. The initiative and success of leaders in business help shape the future of America. Through FBLA, we will strive for leadership in the field of business, thereby helping to strengthen America.

**Installing Official:** Our organization has a definite and worthwhile list of goals. I should like to ask (name of assistant installing officer or member of installation team) to read these goals.

**Assistant Installing Official:** (Standing, reads the goals)

- Develop competent, aggressive business leadership.
- Strengthen the confidence of students in themselves and their work.
- Create more interest in and understanding of American business enterprise.
- Encourage members in the development of individual projects that contribute to the improvement of home, business, and community.
- Develop character, prepare for useful citizenship, and foster patriotism.
- Encourage and practice efficient money management.
- Encourage scholarship and promote school loyalty.
- Assist students in the establishment of occupational goals.
- Facilitate the transition from school to work.

**Installing Official:** Will the charter officers of the FBLA Chapter at (name of school) please rise and remain standing as I announce each office and name. (Installing officer calls name and title of each officer.)

You have been chosen from among FBLA members at (name of school) as officers for the coming year. You have been selected because your members have faith in your ability and confidence that you will fulfill the duties of your office. I challenge you to accept the responsibility that has been given to you. Please raise your right hand and repeat after me.

I, as an officer / of the (name) Chapter of FBLA, / do solemnly promise / that I will fulfill the responsibilities of my office / to the best of my ability, / and that I will carry them out / in accordance with the bylaws of Future Business Leaders of America.

(While lighting the tall candle) By lighting this candle, I seal the vow you have taken and vest in you the authority of your office.

(Speaking to all members) You have heard the vows that these officers of your chapter have taken. In your presence, I now declare them officially installed as officers of the (name) Chapter of FBLA for (year).

(Speaking to officers, members, and particularly to chapter president) By authority of FBLA-PBL, Inc., I am pleased to present you with the official charter of your chapter. (Reads the charter) By virtue of this charter, this chapter now becomes a part of the national organization. You now have the privilege and the responsibility of operating under the name "Future Business Leaders of America" and as a part of the state chapter and the national organization. The responsibility of making (name) Chapter a success rests with its members and officers.

The FBLA Chapter president, (name of president), will give the oath of membership to the charter members of the chapter. (Chapter officers turn and face audience.)

**Chapter President:** The secretary will now read the names of the charter members of (name) Chapter of FBLA. As the names are read, the members will please rise and remain standing until all members have been presented.

**Chapter Secretary:** (Reads slowly the name of each charter member. Charter members stand as their names are called and remain standing until the oath has been administered.)

**Chapter President:** Each of you, please raise your right hand and repeat in unison after me the oath of membership:

I do solemnly promise / to uphold the aims and responsibilities / of Future Business Leaders of America / and, as an active charter member of (name) Chapter, / I shall strive to develop the qualities necessary / to become a leader in business / and in the community in which I live.

As president of (name) Chapter of FBLA, I declare you duly inducted as charter members.

**Installing Official:** (Name of assistant installing official or member of installation team) will lead the members in reciting in unison the FBLA Creed. (The Creed is recited.)

## Officer Installation, Option 1

The room is darkened. Candles are arranged on the table in the following order: White, gray, green, violet, blue, yellow, orange, and red. The white candle should be the tallest.

The new officers should come forward in the following order: parliamentarian, historian, reporter, treasurer, secretary, vice-president, and president. Other officers may be placed appropriately. Each enters from the lower left corner of the stage when his or her office is announced, stands before the installing officer during the charge, then retires to the opposite end of the table still holding the candle and facing the onlooking members.

Additions to the ceremony may be made for other officers as necessary. Flowers with colored ribbons may be used instead of candles.

**Installing Official:** Will the newly elected officers of (name) Chapter of FBLA please come forward as I announce your office? (Installing official lights white candle.) Lighting the tallest candle symbolizes the chapter in its entirety with all its members working together. With this symbol we shall charge each officer to do the job for which he or she has been elected.

(Name of parliamentarian), parliamentarian. (Parliamentarian comes forward.) You have been named parliamentarian of the (name) Chapter of FBLA. As parliamentarian, it will be your responsibility to monitor all formal chapter meetings so that they are conducted within the framework of parliamentary procedure. Through your efforts, the chapter meetings will be conducted in an orderly fashion, resulting in the efficient disposition of business. Do you accept this responsibility?

**Parliamentarian:** I do.

**Installing Official:** I now declare you in the name of FBLA, the parliamentarian. (Parliamentarian selects gray candle from table, and installing official lights it with white candle.)

This gray candle symbolizes the achievements possible when chapter meetings are conducted in an orderly fashion.

(Name of historian), historian. (Historian comes forward.) You have been elected historian of the (name) Chapter of FBLA. As historian, it will be your responsibility to maintain records of the chapter including reports of activities, records of awards, and publicity. Through your efforts, people see the progress and activities of your chapter. Do you accept this responsibility?

**Historian:** I do.

**Installing Official:** I now declare you, in the name of FBLA, the historian. (Green candle is lighted with white candle.)

This green candle symbolizes the satisfaction that can be derived from preserving the past and recording the present while preparing for the future.

(Name of reporter), reporter. (Reporter comes forward.) You have been elected reporter of the (name) Chapter of FBLA. As reporter, your job will be to report meetings and other newsworthy activities of the chapter through the proper channels. Do you accept this responsibility?

**Reporter:** I do.

**Installing Official:** I now declare you, in the name of FBLA, the reporter. (Violet candle is lighted with white candle.)

This violet candle symbolizes the inspiration and enlightenment that can be brought by reporting the activities of the (name) Chapter of FBLA.

(Name of treasurer), treasurer. (Treasurer comes forward.) You have been elected treasurer for the (name) Chapter of FBLA. In electing you to this office, the members have shown their faith in your business ability and your honesty. Do you promise to keep accurate records of all money received and spent and to present orderly reports upon requests?

**Treasurer:** I do.

**Installing Official:** I now declare you, in the name of FBLA, the treasurer. (Blue candle is lighted with white candle.)

This blue candle symbolizes the trust and confidence that the members have in your ability to safeguard all funds.



(Name of secretary), secretary. (Secretary comes forward.) You have been elected secretary of the (name) Chapter of FBLA. Accepting this office obligates you to be present and keep a record of what takes place at every meeting. Do you accept this responsibility?

**Secretary:** I do.

**Installing Official:** I now declare you, in the name of FBLA, the secretary. (Yellow candle is lighted with white candle.)

This yellow candle symbolizes constancy in attendance and in keeping members informed of the chapter's progress.

(Name of vice-president), vice-president. (Vice-president comes forward.) You have been elected vice-president of the (name) chapter of FBLA. Your duty will be to assume the responsibilities in the absence of the president. Will you strive to carry out the duties of this office?

**Vice-President:** I will.

**Installing Official:** I now declare you, in the name of FBLA, the vice-president. (Orange candle is lighted with white candle.)

This orange candle is the symbol of the harmony and faithfulness that should characterize your efforts in working with the president to carry out the ideals of this chapter.

(Name of president), president. (President comes forward.) The members of the (name) Chapter of FBLA have bestowed upon you a great honor in electing you the president. Your major responsibility is to lead and encourage this chapter in all its activities. It is your duty to preside at all meetings and see that they are conducted in accordance with the constitution and correct principles of parliamentary practice. Do you accept this responsibility?

**President:** I do.

**Installing Official:** I now declare you, in the name of FBLA, the president. (Red candle is lighted with white candle.)

This red candle is the symbol of your duties and obligation to the chapter and its members. (Addressing members of the chapter) In your presence, I now declare these individuals officially installed as officers of the (name) Chapter of FBLA for the coming year. (Lights are turned up.) You may be seated.

(The newly elected president is called forward, and with a few appropriate remarks, the installing official presents the gavel to the new president, who closes the meeting.)

## Installation Ceremony, Option 2

(Outgoing officers should be positioned on stage.)

**Installing Official:** Your incoming officers are ready to assume the challenge of serving as your ambassadors for the (year) membership year. With this position, each officer agrees to uphold the aims and responsibilities of FBLA.

It is now time to conduct the installation ceremony of your (local/regional) leadership team. The officers to be installed are as follows:

Parliamentarian [ name ]  
Reporter [ name ]  
Historian [ name ]  
Treasurer [ name ]  
Secretary [ name ]  
Vice-President [ name ]  
President [ name ]

(As officers are introduced, they should come to the stage and stand beside the outgoing officer.)

You have been elected officers of the (local/regional) association of Future Business Leaders of America. As members of the leadership team, you are to serve this association by promoting FBLA, helping local chapter members follow the goals and objectives of FBLA, and conducting meetings in accordance with the bylaws.

Do you accept your responsibilities and promise to fulfill your duties to the best of your ability?

**New Members:** “We do.”

(Outgoing officers drape medallions on incoming officers.)

(Outgoing officers lead incoming officers to line.)

(Outgoing officers exit stage.)

**Installing Official:** Members and advisers, you have just witnessed the vows your officers have taken. I now declare them officially installed as the (year) (level) Leadership Team.

## Induction of New Members

The president and adviser are seated behind a long table; the other officers are seated at individual tables. Four officers should be speakers representing the words *Future, Business, Leaders, and America*. The guide leads the initiates to the front of the room where they form a semicircle and remain standing in front of the officers until the close of the ceremony. As in the chapter installation, a candlelight ceremony is often used.

**Guide:** Mr. (or Madam) President, these candidates have expressed a desire and meet the necessary requirements to become members of (name) Chapter of Future Business Leaders of America.

**President:** (Standing, speaks to candidates) We accept you as candidates for membership in the Future Business Leaders of America at (name of school). Before you become members, however, let us consider the meaning of the words in the name of our organization.

**Member 1:** (Standing) FUTURE: Our daily educational experiences and our involvement in leadership activities prepare us for the future—a time to accept challenges.

In FBLA, we have found the tools to prepare for the future. We profit from the experiences of others, those who have preceded us as well as our teachers and others with whom we associate. Our studies and activities help us meet changing conditions and further our understanding of the world’s varied economic systems.

**Member 2:** (Standing) BUSINESS: We realize the importance of education and training in business methods and procedures. We appreciate the roles of business and education in our daily lives.

**Member 3:** (Standing) LEADERS: The future of our country depends on the quality of leadership. Leadership implies honor, foresight, tact, competence, dependability, discretion, and integrity. A leader must listen, withstand criticism, and be flexible. A leader accepts failure in stride but is willing to profit from it. As members of FBLA, it is our duty to prepare for the enormous responsibility of business leadership in the years ahead.

**Member 4:** (Standing) AMERICA: If America is to remain a world leader, intelligent young men and women are needed to guide our country. As members of FBLA, we prepare ourselves for this responsibility by studying America’s past and analyzing her present. The initiative and success of leaders in business help shape the future of America. FBLA is our opportunity to strive for leadership in the field of business, thereby helping to strengthen America.

**President:** You have just heard the meaning of the letters used in our title. We are a national organization for business students who are preparing for careers in business and business education.

The FBLA organization is based on a definite set of goals including development of competent, aggressive business leadership; creation of more interest in and understanding of American business enterprise; and participation in worthy undertakings for the improvement of business and citizenship.

Please raise your right hand and repeat after me the pledge of membership:

I do solemnly promise / to uphold the aims and responsibilities / of the Future Business Leaders of America / and, as an active member of the (name) Chapter, / I shall strive to develop / the qualities necessary in becoming a responsible business leader.

I declare you members of the (name) Chapter of the Future Business Leaders of America.

(Addressing entire group) Will you please stand to recite in unison the FBLA Creed. (Leads groups in reciting Creed)

## Emblem Ceremony

Prepared slides or a computer presentation with the organization's official emblem may be used. FBLA emblem parts include a likeness of an eagle, and the words *Service, Education, Progress, Future, Business, Leaders, and America*.

The president raps the gavel once for the group to come to order and the members to take their places.

**President:** You are about to witness the emblem ceremony in which the significance of each component of our emblem is described. (Stands at podium and speaks as eagle is projected) The eagle denotes our belief in democracy, liberty, and the American way of life. (Steps back a few feet from podium)

**Member 1:** (Moves to podium) The word *service* denotes the idea that every individual should be interested in, and take responsibility for, promoting better social, political, community, and family life. (Steps back from podium)

**Member 2:** (Moves to podium) The word *education* is symbolic of the idea that education is the right of every individual in America. (Steps back from podium)

**Member 3:** (Moves to podium) The word *progress* represents the challenge of tomorrow, which depends upon mutual understanding and cooperation among business, industry, labor, religious, family, and educational institutions as well as people around the world. (Steps back from podium)

**Member 4:** (Moves to podium) The word *future* reminds us that the future of the world depends upon the quality of leadership we are able to produce and that we in FBLA will be the business leaders of the future. We must learn to recognize the situations in which our individual talents will become useful. (Steps back from podium)

**Member 5:** (Moves to podium) The world of business is our world. To be successful in business, a person must be educated both formally and informally in business methods and procedures and in the basic principles of our economic system and government. (Steps back from podium)

**Member 6:** (Moves to podium) The word *leaders* represents the search for knowledge in order for us to become better citizens. This knowledge will prepare us for the great task of leadership in years ahead. (Steps back from podium)

**Member 7:** (Moves to podium) Now, we think about America. The future of America depends upon our generation. We should pledge ourselves to use any abilities endowed to us to make America a better place for everyone. (Steps back from podium)

**President:** (Moves to podium to give closing) All the words presented stand for (pause) Future Business Leaders of America. The shield stands for our organization, which provides opportunities for each member to become a leader of tomorrow. The ceremony will close with all members reciting the Creed. (All members say the Creed in unison.)

