

What They Make

Employment Statistics from the U.S. Department of Labor

Agriculture, Food & Natural Resources

| Occupation | Employed in VA | Typical Salary | Education Level |
|--|----------------|----------------|-----------------|
| Environmental science techs | 590 | 25K – 64K | CC/4C |
| Environmental scientists/geoscientists | 3,410 | 36K – 99K | 4C |
| Farm operators | 71,280 | 15K – 61K | HS/CC/4C |
| Farm workers (animal) | 1,560 | 14K – 32K | HS |
| Landscapers, groundskeepers | 28,070 | 16K – 35K | HS |
| Logging equipment operators | 1,120 | 21K – 46K | HS |
| Natural science managers | 930 | 63K – 146K | 4C |
| Veterinarians | 1,700 | 44K – 135K | 4C |
| Veterinary techs | 1,430 | 19K – 41K | HS/CC |

HS: High school CC: Community college 4C: Four-year college or more K: 1,000

Architecture & Construction

| Occupation | Employed in VA | Typical Salary | Education Level |
|--|----------------|----------------|-----------------|
| Architects | 3,480 | \$40K – \$113K | 4C |
| Architectural and civil drafters | 3,150 | 28K – 65K | CC/4C |
| Brick masons and block masons | 5,280 | 26K – 70K | HS |
| Carpenters | 29,200 | 23K – 66K | HS/CC |
| Civil engineers | 8,070 | 46K – 109K | 4C |
| Construction laborers | 29,640 | 17K – 52K | HS |
| Construction managers | 5,570 | 45K – 142K | HS/CC/4C |
| Electricians | 19,760 | 27K – 76K | HS/CC |
| Environmental engineering technicians | 640 | 25K – 68K | HS/CC |
| Interior designers | 1,840 | 26K – 82K | CC/4C |
| Plumbers, pipe fitters, and steamfitters | 14,780 | 27K – 75K | HS/CC |

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Arts, A/V Technology & Communications

| Occupation | Employed in VA | Typical Salary | Education Level |
|---|----------------|----------------|-----------------|
| Bindery workers | 2,250 | \$17K–\$43K | HS/CC |
| Camera operators | 630 | 21K–78K | CC/4C |
| Desktop publishers | 840 | 21K–57K | HS/CC/4C |
| Editors | 3,050 | 27K–91K | 4C |
| Photographers | 1,470 | 16K–60K | CC/4C |
| Printing machine operators | 5,050 | 19K–51K | HS/CC |
| Telecommunications installers/repairers | 3,880 | 32K–69K | HS/4C |
| Writers and authors | 1,450 | 27K–100K | 4C |

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Business Management & Administration

| Occupation | Employed in VA | Typical Salary | Education Level |
|-----------------------------------|-----------------------|-----------------------|------------------------|
| Administrative assistants | 22,150 | \$26K–\$59K | HS/CC |
| Bookkeeping and accounting clerks | 47,970 | 20K–48K | HS/CC |
| Claims adjustors | 5,760 | 33K–82K | CC/4C |
| Legal secretaries | 3,770 | 24K–61K | HS/CC |
| Medical transcriptionists | 1,980 | 22K–44K | HS/CC |
| Operations research analysts | 4,690 | 40K–113K | CC/4C |
| Property managers | 1,100 | 21K–98K | HS/CC/4C |
| Receptionists | 29,960 | 16K–34K | HS/CC |

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Education & Training

| Occupation | Employed in VA | Typical Salary | Education Level |
|--|-----------------------|-----------------------|------------------------|
| Archivists | 110 | \$26K–\$73K | 4C |
| Childcare workers | 13,000 | 14K–29K | HS/CC |
| CTE teachers | 3,040 | 34K–76K | 4C |
| Education administrators, K–12 | 5,980 | 50K–140K | 4C |
| Fitness trainers, aerobics instructors | 6,240 | 16K–59K | HS/CC/4C |
| Librarians | 4,640 | 32K–78K | 4C |
| Preschool teachers | 12,010 | 15K–40K | HS/CC/4C |
| Secondary school teachers | 26,830 | 29K–99K | 4C |
| Teacher assistants | 2,930 | 15K–33K | HS/CC |

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Finance

| Occupation | Employed in VA | Typical Salary | Education Level |
|------------------------------|-----------------------|-----------------------|------------------------|
| Accountants and auditors | 33,900 | \$36K–\$98K | 4C |
| Credit analysts | 1,790 | 31K–106K | CC/4C |
| Economists | 570 | 44K–141K | 4C |
| Financial managers | 9,310 | 52K–146K* | CC/4C |
| Insurance sales agents | 9,040 | 25K–113K | CC/4C |
| Loan interviewers and clerks | 7,540 | 21K–48K | HS/CC/4C |
| Personal financial advisers | 2,730 | 33K–146K* | 4C |
| Tax preparers | 2,250 | 17K–63K | CC/4C |
| Tellers | 16,190 | 17K–31K | HS/CC |

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** 90th percentile income is greater than \$145,600*

Government & Public Administration

| Occupation | Employed in VA | Typical Salary | Education Level |
|-----------------------------------|-----------------------|-----------------------|------------------------|
| Attorneys | 2,830 | \$75K–\$119K | 4C |
| Court, municipal, license clerks | 2,090 | 21K–50K | HS/CC/4C |
| Financial examiners | 380 | 36K–122K | 4C |
| Legislators | 960 | 13K–76K | CC/4C |
| Paralegals and legal assistants | 1,260 | 27K–67K | CC/4C |
| Postal service clerks | 8,750 | 35K–52K | HS/CC |
| Postmasters, mail superintendents | 750 | 39K–79K | CC/4C |
| Tax examiners, collectors | 1,600 | 27K–87K | HS/CC/4C |
| Urban and regional planners | 1,340 | 37K–89K | 4C |

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Health Science

| Occupation | Employed in VA | Typical Salary | Education Level |
|---------------------------------------|-----------------------|-----------------------|------------------------|
| Dental assistants | 7,140 | \$22K–\$45K | HS/CC |
| Emergency medical techs, paramedics | 3,350 | 18K–47K | CC |
| Licensed practical nurses | 19,270 | 27K–52K | HS/CC |
| Medical laboratory technicians | 3,660 | 23K–52K | CC/4C |
| Pharmacists | 5,970 | 73K–126K | 4C |
| Pharmacy technicians | 6,920 | 19K–38K | HS/CC |
| Physical therapists | 3,670 | 49K–100K | 4C |
| Radiologic technicians, technologists | 4,790 | 34K–72K | CC/4C |
| Registered nurses | 57,740 | 42K–87K | CC/4C |
| Surgical technologists | 1,930 | 27K–53K | HS/CC |

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Hospitality & Tourism

| Occupation | Employed in VA | Typical Salary | Education Level |
|---------------------------------|-----------------------|-----------------------|------------------------|
| Bakers | 2,500 | \$16K–\$36K | HS/CC |
| Chefs and head cooks | 1,790 | 22K–65K | HS/CC |
| Food service managers | 4,130 | 28K–74K | HS/CC/4C |
| Hotel desk clerks | 7,470 | 14K–28K | HS/CC |
| Lodging managers | 800 | 27K–83K | HS/CC/4C |
| Meeting and convention planners | 19,000 | 27K–75K | CC/4C |
| Restaurant cooks | 22,900 | 15K–30K | HS |
| Travel agents | 2,120 | 18K–48K | HS/CC/4C |
| Waiters and waitresses | 60,360 | 13K–28K | HS/CC |

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Human Services

| Occupation | Employed in VA | Typical Salary | Education Level |
|------------------------------------|----------------|----------------|-----------------|
| Clinical, school psychologists | 2,200 | \$37K–\$105K | 4C |
| Dietitians and nutritionists | 1,180 | 32K–71K | 4C |
| Educational and school counselors | 6,250 | 28K–79K | 4C |
| Hairstylists, cosmetologists | 11,010 | 15K–41K | HS/CC |
| Marriage and family therapists | 610 | 26K–68K | CC/4C |
| Recreation workers | 10,740 | 15K–37K | HS/CC/4C |
| Rehabilitation counselors | 4,620 | 20K–54K | 4C |
| Skin care specialists | 450 | 15K–52K | HS/CC |
| Social, community service managers | 2,050 | 32K–94K | 4C |

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Information Technology

| Occupation | Employed in VA | Typical Salary | Education Level |
|--------------------------------------|----------------|----------------|-----------------|
| Computer hardware engineers | 2,160 | \$56K–\$137K | CC/4C |
| Computer programmers | 14,880 | 40K–110K | CC/4C |
| Database administrators | 5,500 | 39K–107K | CC/4C |
| Network and systems administrators | 17,720 | 40K–102K | CC/4C |
| Software engineers, applications | 33,070 | 52K–105K | 4C |
| Software engineers, systems software | 24,940 | 56K–131K | 4C |

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Law, Public Safety, Corrections & Security

| Occupation | Employed in VA | Typical Salary | Education Level |
|---------------------------------------|----------------|----------------|-----------------|
| Law clerks | 990 | \$22K–\$63K | HS/CC/4C |
| Detectives and criminal investigators | 3,350 | 36K–96K | CC/4C |
| Firefighters | 8,030 | 22K–68K | HS/CC |
| Forensic science technicians | 410 | 29K–76K | CC/4C |
| Lawyers | 13,830 | 52K–146K | 4C |
| Paralegals and legal assistants | 7,600 | 28K–71K | CC/4C |
| Police and sheriff's patrol officers | 15,840 | 29K–76K | CC/4C |
| Private detectives and investigators | 1,240 | 21K–72K | CC/4C |

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Manufacturing

| Occupation | Employed in VA | Typical Salary | Education Level |
|--|----------------|----------------|-----------------|
| Chemical plant system operators | 830 | \$34K–\$71K | HS/CC |
| Industrial production managers | 7,320 | 49K–136K | HS/CC/4C |
| Machinists | 6,820 | 22K–54K | HS/CC |
| Millwrights | 1,020 | 29K–74K | HS/CC |
| Structural metal fabricators, fitters | 2,330 | 20K–46K | HS/CC |
| Welders, cutters, solderers, and brazers | 8,000 | 22K–49K | HS/CC |

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Marketing

| Occupation | Employed in VA | Typical Salary | Education Level |
|-------------------------------------|----------------|----------------|-----------------|
| Advertising and promotions managers | 360 | \$38K–\$146K* | 4C |
| Advertising sales agents | 2,940 | 22K–93K | CC/4C |
| Market research analysts | 9,460 | 33K–113K | 4C |
| Public relations specialists | 8,500 | 30K–95K | 4C |
| Real estate sales agents | 11,920 | 21K–107K | CC/4C |
| Retail salespersons | 131,520 | 15K–39K | HS/CC/4C |
| Sales managers | 5,400 | 46K–146K* | CC/4C |

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**90th percentile income is greater than \$145,600*

Science, Technology, Engineering & Mathematics

| Occupation | Employed in VA | Typical Salary | Education Level |
|--------------------------------|----------------|----------------|-----------------|
| Aerospace engineers | 3,020 | \$61K–\$130K | 4C |
| Anthropologists, archeologists | 230 | 31K–85K | 4C |
| Chemical technicians | 970 | 25K–63K | HS/CC/4C |
| Conservation scientists | 410 | 33K–82K | 4C |
| Electrical engineers | 7,140 | 51K–121K | 4C |
| Geoscientists | 550 | 41K–146K* | 4C |
| Physicists | 740 | 52K–146K* | 4C |

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Transportation

| Occupation | Employed in VA | Typical Salary | Education Level |
|---|----------------|----------------|-----------------|
| Aircraft service technicians | 1,720 | \$32K–\$67K | HS/CC |
| Automotive body and related repairers | 3,920 | 21K–61K | HS/CC |
| Automotive service technicians | 19,930 | 19K–58K | HS/CC |
| Industrial truck and tractor operators | 15,890 | 20K–44K | HS |
| Shipping, receiving, and traffic clerks | 17,720 | 17K–42K | HS/CC |
| Transportation and distribution managers | 1,660 | 45K–126K | HS/CC/4C |
| Truck drivers, light or delivery services | 26,010 | 16K–47K | HS/CC |

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The data presented here was retrieved in the summer of 2008 from the [Employment and Wages from Occupational Employment Statistics \(OES\) survey database](#), United States Department of Labor, Bureau of Labor Statistics.